

The Administration Office
The ABFA
Boston House
The Little Green
Richmond, TW9 1QE

Please return to:



"I found this course incredibly informative. It has filled in many gaps in my knowledge."

"Fantastic course run by excellent trainers with very useful and informative information bundles."

"Great presentations, very well received, very professional and approachable trainers."

How to book: Please book online at www.abfa.org.uk/publicdb/select_event.asp or complete the enclosed booking form and return (along with your payment payable to the ABFA Educational Foundation) to:

Administration Office
The ABFA, Boston House, The Little Green
Richmond, Surrey TW9 1QE



Tel: 020 8332 9955
Fax: 020 8332 2585
Website: www.abfa.org.uk



Legal Aspects of Receivables Financing & Asset Based Lending Course

11th - 12th November, 2009
MANCHESTER





BOOKING FORM

Legal Aspects of Receivables Financing & Asset Based Lending Course

The Midland Hotel, Manchester, 11th-12th Nov 2009



DETAILS

Who should attend? The course will benefit those involved in new business or operations who wish to develop their existing knowledge of the law affecting the operation of receivables financing and asset based lending facilities.

The course is aimed at managers and those with equivalent status and experience who already have a good understanding of the law relevant to the subject matter of the course.

What students will learn: The course will help delegates broaden and develop their understanding of the law affecting the receivables financing industry.

Course content: **The topics to be covered will include:**

- The legal and practical implications of terms contained in standard receivables financing documentation including:
 - Invoice finance agreements
 - Fixed and floating charges
 - Guarantees and indemnities
 - Deeds of priority
 - Waivers and acknowledgements
- Important issues to be considered when financing assets other than receivables (such as stock, plant machinery and property).
- Legal issues affecting the financing of receivables including:
 - Clauses prohibiting the assignment of debts
 - Pursuing and rebutting reservation of title claims
 - How, in practice, the rules relating to set off affect the financing of receivables
 - Money laundering regulations
 - The Data Protection Act 1998
- Successful claims recovery - rebutting defences commonly served by guarantors
- Controlling the 'exit strategy', techniques involved in reconstructing and reorganising businesses and formal insolvency procedures for corporate clients
- Current issues affecting the receivables financing industry, including recent cases and impending legislation

Duration: 2 days

MORE DETAILS

Location: The course and overnight accommodation will be held at The Midland Hotel, Peter Steet, Manchester, M60 2DS

Tel: 0161 236 3333

Full details and directions will be sent to delegates on registration. These documents can also be downloaded from the website.

Registration on day one will be at 9.00am for a 9.30am start and will close at 5.00pm. Day two will begin at 9.00am and finish at 4.00pm.

Maximum number: 25

Dress code: Smart casual

Cost: £475 Members, £715 Non-Members (This includes course material, accommodation on the night of the 11th November, lunch, dinner and refreshments.)

Follow-up course: Fraud & Loss Prevention

How to Book: P.T.O

GUEST SPEAKER

Bernard Barrett: One of Britain's leading authorities on the law as it applies to the ABL industry. Bernard has led Bermans Factoring and Invoice Discounting team for over 30 years and has lectured extensively for the ABFA and its predecessors since the Educational Foundation was set up.

Peter Sinnett: Formerly a Barrister and now Solicitor Advocate at Bermans, Peter has a Masters from Cambridge University and lectures for the ABFA and other finance groups as well as writing articles on his areas of specialisation: Asset Based Lending and leasing; and Bermans' popular "Guide to Factoring and Discounting Law".

David Gledhill: Head of Bermans Factoring Commercial department at Manchester; David has specialised in Company, Commercial and Insolvency law as it applies to the industry, for over 20 years. David is highly regarded for his commercial approach and practical advice.

Alex Chapman: Partner in charge of Bermans Liverpool ABL Commercial team, Alex works for industry members on non-contentious commercial issues, particularly on matters of security, take-on and due diligence.

Julie Hunter: Partner in charge of Bermans Factoring litigation team, Julie has over 16 years experience in conducting recoveries for the industry and lectures for the ABFA as well as providing in-house training to industry members.

Contact Name

Company

Address

Postcode

Telephone

E-mail

Delegate

Name Job Title

Email

Delegate

Name Job Title

Email

Delegate

Name Job Title

Email

Delegate

Name Job Title

Email

A pre-assessment questionnaire and joining instructions will be sent directly to delegates. These documents are also available on the website. Course material will be given out during the Workshop.

Bookings and Payment

Fee £ Per Person

Total Payment enclosed £

Please make your payment payable to:

ABFA Educational Foundation

Note: no VAT is applicable for ABFA Educational Foundation courses

Cancellation policy

- Any changes or cancellations must be made in writing (email is acceptable).
- All cancellations must be received at the ABFA 45 working days before the start of the Course to qualify for a full refund.
- Written cancellations 30 working before the start of the course will be subject to a 50% refund.
- No refund is possible for any cancellations made after 30 working days from the start of the course.
- We are happy to welcome a substitute delegate at any time.

Consent Clause

I hereby give my explicit consent (and have obtained the explicit consent from the people I have named on this form) to the ABFA Limited, and any data processors they may use processing the personal data provided on this form, for the purposes set out at the beginning of the form.