

The Administration Office
The ABFA
Boston House
The Little Green
Richmond, TW9 1QE

Please return to:



"Very good indeed
and very informative."

"Great speakers."

"Very worthwhile course, have
learnt information that will
prove very useful..."



ABFA

MBOs Financing
Company Acquisitions
**Asset and Share
Acquisitions** Course

29th April, 2010
LONDON

ABFA

Tel: 020 8332 9955

Fax: 020 8332 2585

Website: www.abfa.org.uk



BOOKING FORM

MBOs Course

Hammonds Offices, London, 29th April, 2010



MORE DETAILS

DETAILS

Who should attend? This course is suitable for Business Development/Underwriting, and Credit and Risk Personnel - with a minimum of 2 years industry experience.

What will students learn? The course will help delegates broaden their understanding of MBOs/MBIs.

Course content: Topics to be covered include:

- Management Buy Out
- Management Buy In
- Acquisition by an Existing Client
- Financial Assistance and the Whitewash Procedure
- What constitutes financial assistance
- When it arises
- What is the whitewash procedure
- Penalties for non-compliance
- Legal requirements
- Acquisition Agreements and Disclosure Letter
- Funding "acquired debts"
- The Seller
- Understanding commercial objectives
- Deferred consideration
- Security
- Third Party Security
- Managing your Client's Expectations
- Dealing with an Introducer

Duration: 1 day

Location: The course will be held in the offices of Hammonds in London. Full details and directions will be sent to delegates on registration and are also available on the website. The course will start at 9am and will close at 5pm.

Maximum number: 24
Dress code: Smart casual
Cost: £325 Members
 £490 Non-Members
 (This includes, refreshments, lunch and course material.)

How to book: Please book online at www.abfa.org.uk/publicdb/select_event.asp or complete the enclosed booking form and return (along with your payment payable to the ABFA) to:
 Administration Office
 The ABFA
 Boston House, The Little Green
 Richmond, Surrey TW9 1QE

GUEST SPEAKERS

Mike Davison, Hammonds

Mike Davison is a Senior Associate in Hammonds' Asset Based Lending practice based in their London office. His particular expertise covers advising on non-contentious aspects of asset based lending, receivables financing and trade financing, in particular, drafting of facility and security documentation as well as advising on finance elements of MBO and MBI and similar transactions and back-to-back receivables financing arrangements.

Mike has specialised Asset Based Lending for nearly 10 years and has extensive experience of advising asset based lenders in relation to acquisition (both domestic and cross-border) financing, as well as other transactional work. Mike has delivered previous training courses for ABFA as well as providing specialised in-house training to receivables financiers tailored to their particular requirements.

Contact Name _____
 Company _____
 Address _____
 _____ Postcode _____

Telephone _____
 E-mail _____

Delegate
 Name _____ Job Title _____
 Email _____

Delegate
 Name _____ Job Title _____
 Email _____

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 Name _____ Job Title _____
 Email _____

Delegate
 Name _____ Job Title _____
 Email _____

A pre-assessment questionnaire and joining instructions will be sent directly to delegates. These documents are also available on the website. Course material will be given out during the Workshop.

Bookings and Payment

VAT at the current rate is applicable for ABFA courses

| | |
|-------------------------------|------------|
| | Per Person |
| Fee | £ |
| Total VAT at the current rate | £ |
| Grand total payment enclosed | £ |

Please make your payment payable to: **ABFA**

Cancellation policy for Day Courses

- Any changes or cancellations to bookings must be made in writing (email is acceptable).
- All cancellations must be received at the ABFA 45 days before the start of the Course to qualify for a full refund.
- Written cancellations 30 days before the start of the Course will be subject to a 50% refund.
- No refund is possible for any cancellations made after 30 days from the start of the Course.
- We are happy to welcome a substitute attendee at any time.

Consent Clause

I hereby give my explicit consent (and have obtained the explicit consent from the people I have named on this form) to the ABFA, and any data processors they may use processing the personal data provided on this form, for the purposes set out at the beginning of the form.