



ABFA
EDUCATIONAL FOUNDATION

E-learning Industry Risk - The Recruitment Industry

ABFA

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E-LEARNING COURSES



MORE DETAILS

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Who would benefit from this course? This e-learning course is suitable for any member of staff involved with clients in the Recruitment industry. In particular Credit Controllers, Account Managers, Risk Managers and Auditors.

What students will learn? The Recruitment industry has grown significantly since the early 1990's and due to its nature remains one of the largest markets for the invoice finance industry. Turnover within the industry is predicted to be around £25 billion, an increase of nearly four fold since 1994. The invoice finance industry provides finance for businesses specialising in the provision of temporary and permanent staff to all kinds of industries.

How do recruitment companies attract the right staff?

What laws may affect recruitment companies, either directly or indirectly?

What challenges do recruitment companies face in the near future?

These are the sorts of areas that we will be looking at in this e-learning module, together with specific invoice financing risks associated with this type of debt.

Duration: The course should take students approximately one hour to complete.

Date & Location: This course can be taken at any time by any member of staff working within an ABFA member company as long as the student has obtained the corporate password from the Training Manager.

Course Content: **The course is comprised of four modules, followed by a short multiple choice test.** The sections cover the following areas:

Introduction to the Recruitment Industry - Explores the growth of the industry, how big it is now and how many people are employed in the industry

Trends and Issues - examines the market sectors in which the recruitment industry is most popular, the supply chain for candidates, and legislation that affects the industry.

Trading Risk - looks at the challenges the industry is facing in terms of technology, outsourcing and the changes in the profile of the workforce.

Financing Risk - examines the specific risks an invoice financier is faced with when managing clients from the recruitment industry, including scenarios and examples of how these risks can be managed. Then the student will take an e-learning test. Those students who achieve 50% or greater can print off an ABFA certificate of completion.

Cost: **ABFA Members** - The cost is included in corporate membership of the ABFA, so there is no direct cost involved in students completing the course. **Non-ABFA Members** - The cost of the course is £50 per person for non-members of the ABFA. Please note that VAT is not applicable on ABFA Educational Foundation courses.

How to book: **ABFA Members** - Unlike other ABFA courses, because the cost of the course is included within your corporate membership, there is no need to book students onto the course. As long as the Training Manager within each Member company can give out the necessary corporate password for the course to students, anyone within that organisation can access the course.

* If you are a Training Manager of an ABFA Member company and would like to be reminded of your corporate password at any time, please contact the ABFA.

ABFA Non-Members - To register for the e-learning Industry Risk - Recruitment Course, please contact the ABFA on **0208 332 9955**.

Accessing The Recruitment Industry E-learning Course

(For the attention of all students)

1. Go to the ABFA website at www.abfa.org.uk
2. Click on "Education" (at the top of the page)
3. Click on E-learning (on the left hand side of the page)
4. Click on "Organisation account"
5. Find your company/group name in the "Organisation" options
6. Type in the password you have been given by your Training Manager or Line Manager
7. Click on "Recruitment industry e-learning course"
8. Click on "Launch course"

If you have any questions regarding access to the course, please contact the ABFA for assistance.

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